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Request for Proposal (RFP) for entering into collaboration with CCMB for Newborn Screening Program

In continuation with the meeting held on 19th November 2019 at CCMB regarding "Newborn Screening for Metabolic Disorders", CCMB invites proposals in a collaborative mode from interested parties for its research project on NBS. Interested parties may submit their proposal for entering into MoU with CCMB at the following address (Dr. Archana B Siva, Head-Business Development, iHUB, CCMB Annexe II, Uppal Road, Hyderabad- 500039) on or before 6th January 2020. Proposals received would be opened on 8th January 2020 (in 48 hrs).

Requirements of CCMB for the RFP are as follows:

- 1. Interested party should be offering Newborn Screening both ELISA/similar and TMS-based.
- 2. Interested party should have a minimum of 2 years operational experience in the area of NBS carried out through CE Mark or FDA approved IVD platforms.
- 3. Interested party should bring in their equipment, accessories & reagents and adequate trained manpower to run the operations upto report generation.
- 4. Interested party should preferably be original makers of the core equipment and reagents. However, interested parties who do not qualify for the same, may take an assurance letter from the original equipment manufacturer.
- 5. Samples through CCMB would be analyzed on priority. The numbers indicated in Eol document published on 1/11/19 are indicative only. External samples may also be accepted, based on a revenue sharing model with CCMB on mutually agreeable terms at the time of MoU execution.
- 6. It would be desirable for the party to have experience in working with government institutes and hospitals working in similar area. Party with R & D mindset and inclination can help this technical collaboration better.
- 7. Party should indicate the expected costs of NBS tests, which would be carried out for 5 parameters initially and expanded to ~ 50 tests later, based on project progress.
- 8. CCMB shall provide space, electricity and the required infrastructural support for collection & screening of samples procured from various hospitals for its Newborn Screening Program.

 Detailed terms and conditions for the proposed technical collaboration/partnership between CCMB and the prospective partner would be decided, based on mutually agreed terms after identification of suitable collaborator/partner at the time of entering into an MoU.

Selection of final partner will be decided by CCMB, based on equipment and related technical services, including manpower offered by the prospective partner. Their prior experience in executing similar kind of project(s) specifically in reference to government organizations and/or major government hospitals, cost consideration and revenue sharing formula offered by the interested partner for external samples. However, R & D mindset and inclination of the prospective partner is of paramount importance.

(Dr A B Siva)

Head, Business Development Group (BDG)

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